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| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Industry-Specific Earnings Impact** | **2014** | **2015** | **2016** | **2017** | **2018** | **2019** | **2020** | **Annual Average** |
| Agriculture, Forestry, Fishing and Hunting | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.4 | 1.4 | 1.3 |
| Mining, Quarrying, and Oil and Gas Extraction | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.5 | 0.4 |
| Utilities | 6.1 | 6.1 | 6.1 | 6.1 | 6.2 | 6.3 | 6.4 | 6.2 |
| Construction | 4.3 | 4.3 | 4.3 | 4.3 | 4.3 | 4.4 | 4.5 | 4.3 |
| Manufacturing | 8.8 | 8.8 | 8.7 | 8.8 | 8.9 | 9.1 | 9.2 | 8.9 |
| Wholesale Trade | 18.0 | 18.0 | 18.0 | 18.1 | 18.3 | 18.6 | 19.0 | 18.3 |
| Retail Trade | 154.4 | 155.4 | 154.2 | 155.6 | 157.3 | 160.5 | 163.6 | 157.3 |
| Transportation and Warehousing | 12.6 | 12.6 | 12.6 | 12.6 | 12.8 | 13.0 | 13.3 | 12.8 |
| Information | 9.0 | 9.0 | 9.0 | 9.0 | 9.1 | 9.3 | 9.5 | 9.2 |
| Finance and Insurance | 47.1 | 47.2 | 47.0 | 47.3 | 47.8 | 48.7 | 49.7 | 47.8 |
| Real Estate and Rental and Leasing | 11.5 | 11.5 | 11.5 | 11.5 | 11.6 | 11.9 | 12.1 | 11.7 |
| Professional, Scientific, and Technical Services | 331.7 | 331.4 | 329.5 | 331.6 | 335.3 | 342.2 | 348.9 | 335.8 |
| Management of Companies and Enterprises  | 5.9 | 5.9 | 5.9 | 5.9 | 5.9 | 6.1 | 6.2 | 6.0 |
| Administrative and Support and Waste Mgt. and Remediation Svs. | 30.3 | 30.4 | 30.2 | 30.4 | 30.7 | 31.3 | 32.0 | 30.8 |
| Educational Services | 5.1 | 5.2 | 5.1 | 5.2 | 5.2 | 5.3 | 5.4 | 5.2 |
| Health Care and Social Assistance | 527.8 | 528.7 | 528.1 | 530.0 | 535.8 | 546.0 | 556.7 | 536.2 |
| Arts, Entertainment, and Recreation | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.8 | 2.8 | 2.7 |
| Accommodation and Food Services | 18.4 | 18.4 | 18.3 | 18.4 | 18.6 | 19.0 | 19.4 | 18.7 |
| Other Services (except Public Administration) | 17.6 | 17.6 | 17.6 | 17.7 | 17.8 | 18.2 | 18.6 | 17.9 |
| Public Administration | 24.6 | 24.6 | 24.6 | 24.7 | 25.0 | 25.5 | 25.9 | 25.0 |
| **Total** | 1,237.5 | 1,239.6 | 1,235.0 | 1,241.7 | 1,255.3 | 1,280.1 | 1,305.0 | 1,256.3 |

*The chart represents earnings in millions and is based on an estimated enrollment of 300,000 individuals.*